**Personal Finance Standards**

**2017**

**Strand Content Standard**

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| Employment/Income |  |
|  | 1. Students will examine the process required to apply for and secure a job and the skills necessary to be successful in the workplace. |
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|  | 2. Students will understand payroll and how their salary is impacted. |
| College and Career Planning |  |
|  | 3. Students will plan for potential career choices. |
| Credit |  |
|  | 4. Students will understand the implications associated with using credit. |
| Money Management |  |
|  | 5. Students will explore the principles of banking and money management. |
| Insurance |  |
|  | 6. Students will understand different types of insurance. |
| Saving/Investing |  |
|  | 7. Students will understand how savings and investments can impact their future finances. |

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| PF.1.EI.1\* | Explain factors that influence career and job selection  Teacher Note: Students could complete an interest inventory and examine career options based on different factors such as geographic location, economic impact, education requirements, etc. |
| PF.1.EI.2\* | Determine ways to locate and apply for a job by   * Completing a job search in an area of interest * Completing a job application, cover letter, resume, and follow-up letter |
| PF.1.EI.3\* | Evaluate ways to make a positive impressions during a job interview  Teacher Note: Students could practice interview skills by engaging in role-playing. |
| PF.1.EI.4\* | Compare job offers for employee benefits (e.g., time, income, insurance, retirement, etc.) |
| PF.1.EI.5\* | Summarize skills needed to be successful in the workplace   * Communication * Time Management * Basic Employer Expectations |

\*Indicates standards required by Act 480. If embedding Personal Finance in other courses, these standards must be included.

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| PF.2.EI.1\* | Compare and contrast the methods by which employees are paid (e.g., direct deposit, paper check, payroll card) |
| PF.2.EI.2\* | Represent and analyze various types of income deductions and how they impact income (e.g., payroll taxes, deductions, gross pay, net pay) |
| PF.2.EI.3\* | Analyze differences among salary, hourly, commission, and overtime pay |
| PF.2.EI.4\* | Complete work related forms   * W4 * I9 * Medical Forms * Life Insurance Forms * Retirement Forms |

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| PF.3.CCP.1 | Explore potential careers (including an employment forecast) and the steps needed to achieve them based on interests and/or talents |
| PF.3.CCP.2 | Explore opportunities for internships, job shadowing, and real-world experiences to determining future career paths |
| PF.3.CCP.3 | Develop a flowchart to outline the steps needed to achieve chosen career paths (e.g., trade school, associate’s degree, bachelor’s degree, master’s degree, doctorate)  Teacher Note: The flowchart could include applications, FAFSA, scholarships, grants, work-studies, student loans, and other ways to afford required education or trade-required equipment. |

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| PF.4.C.1\* | Identify types of fraud and credit abuse and develop strategies to protect oneself from identity fraud and theft |
| PF.4.C.2\* | Discuss common crimes against consumers and examine federal consumer protection laws |
| PF.4.C.3\* | Compare and contrast the advantages and disadvantages of renting versus owning a home (e.g., costs, taxes, insurance) |
| PF.4.C.4\* | Analyze factors that determining/influence mortgage costs (e.g., interest rate, term length, credit rating) |
| PF.4.C.5\* | Understand different components of credit by   * Comparing and contrasting sources of credit (e.g., car loans, student loans, credit cards) * Discussing the establishment and use of credit * Identifying the factors that contribute to a credit score * Calculating the actual costs associated with credit * Discussing methods of solving credit problems * Evaluating the risks associated with overextending credit |
| PF.4.C.6\* | Understand the different components of bankruptcy by   * Identifying and evaluating types of bankruptcy * Examining the impact of declaring bankruptcy and how it may affect future financial opportunities |
| PF.4.C.7\* | Understand the different components of loans by   * Differentiating between the different types of loans (e.g., payday, auto, home, personal, student) * Examining the lending process from application to approval * Calculating true costs associated with loans (e.g., term length, interest rate) * Understanding the factors that contribute to different interest rates * Evaluating the implications of obtaining and/or defaulting on a loan |

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| PF.5.MM.1\* | Compare types of banking institutions including products and services available |
| PF.5.MM.2\* | Explore the process of opening and managing different types of accounts (e.g., checking, savings) |
| PF.5.MM.3\* | Analyze the advantages and disadvantages of various retirement plans (e.g., pension, 401K, IRA, social security) |
| PF.5.MM.4\* | Analyze expenses to create a household budging including, but not limited to, housing, utilities, food, saving, insurance, taxes, and charitable giving |
| PF.5.MM.5\* | Examine the influences on financial planning decisions (e.g., needs vs. wants, priorities, values, stages of life, estate planning) |

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Content Standard: Students will understand different types of insurance

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| PF.6.I.1\* | Analyze the need for insurance in managing risk and how risk affects cost |
| PF.6.I.2\* | Investigate the relationship between insurance premiums and deductibles |
| PF.6.I.3\* | Evaluate auto insurance options and factors affecting cost of coverage including split limit |
| PF.6.I.4\* | Assess health related insurance options and types of coverage (e.g., health, dental, vision, stroke/heart disease, cancer, accident, short-term/long-term disability, long-term care) |
| PF.6.I.5\* | Analyze various types of life insurance (e.g., term, whole) |
| PF.6.I.6\* | Investigate property insurance and potential riders including, but not limited to, homeowner’s renter’s, and mortgage |

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Content Standard: Students will understand how savings and investments can impact their future finances.

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| PF.7.SI.1\* | Compare the effects of interest rates as applied to saving and borrowing money |
| PF.7.SI.2\* | Examine how consumers are affected by raising and lowering interest rates |
| PF.7.SI.3\* | Calculate simple and compound interest and explain the difference between the two |
| PF.7.SI.4\* | Analyze the relationship between risk and return |
| PF.7.SI.5\* | Compare the characteristics of saving tools (e.g., liquidity, interest rates, term length) to determine how to best meet a financial goal |
| PF.7.SI.6 | Interpret the role of goal setting as an integral part of financial planning and construct a well written goal |
| PF.7.SI.7\* | Research different types of investments and consider the importance of diversification   * Annuities * Bonds * Money Market Funds * Mutual Funds * Real Estate * Stocks |
| PF.7.SI.8\* | Understand the regulation of savings and investments |

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